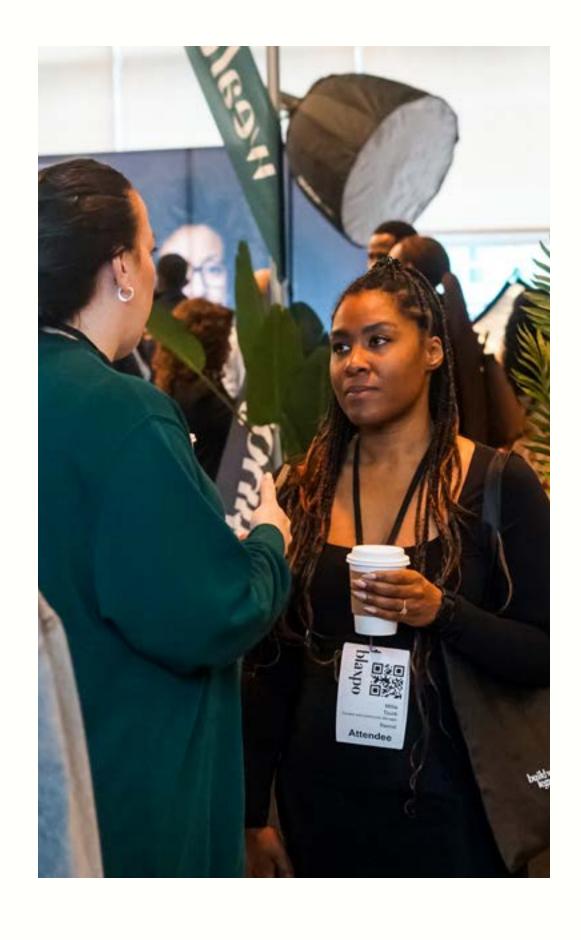
# 



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Event.

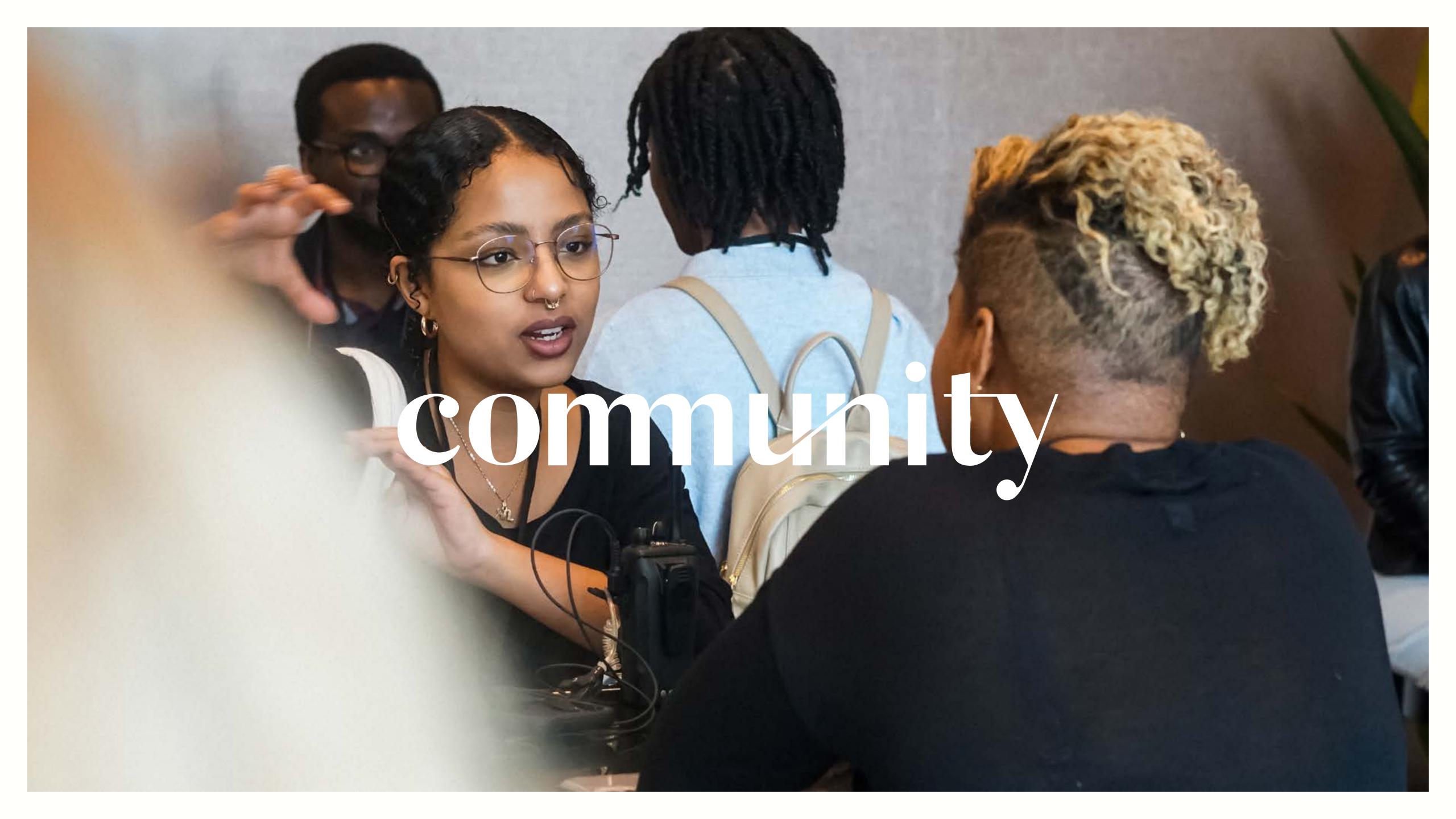
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# the synopsis

conference centering the voices jobseekers, experience.

2023 transcended This year's event served as a into a hybrid multi-touchpoint safe hub for Black professionals, entrepreneurs, of Black Canadian professionals community organizations, and and students. This trailblazing companies to network, increase conference gathered more than their knowledge in the diversity, 1100 attendees across Canada inclusion, and equity sphere, and over 30 companies from and be provided with tools and various industries to create resources to address anti-Black spaces of belonging.

Recognizing the unique and complex experiences of Black Canadians across Canada and the pervasiveness of anti-Black racism in the workplace and on the job market, this year's theme-BUILDING LEGACY -reflected the next step for Black Canadians to taking up space in order to build significant connections all while racism through thoughtfully a more inclusive and prosperous providing an authentic learning created online and in-person future for themselves and the future generations.



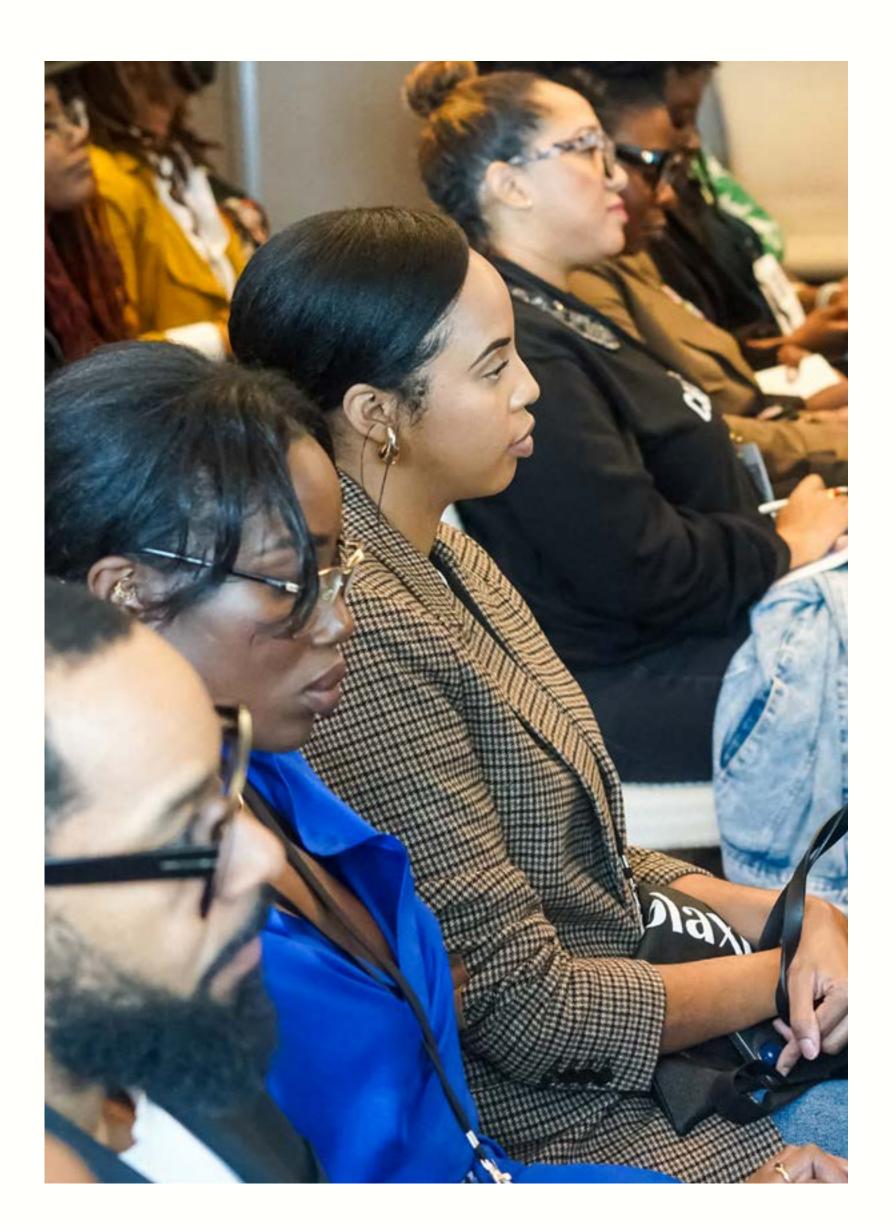




BLAXPO 2023

# pre-blaxpo homecoming series virtual masterclass

The BLAXPO Homecoming Series equipped over 100 attendees with industry-specific tools to further their career - whether in a professional capacity or an entrepreneurial role. Powered by leading companies and led by thought-leaders in their respective industries, these masterclass-style workshops were delivered online to candidates throughout Canada.



## Goal: dreams Business, reali How

This engaging panel featured a diverse group of experts who guided attendees through the crucial stages of funding their **entrepreneurial** dream and building it into a prosperous empire.

ON THE PANEL:

### **Jochebed Essel**

Founder of the Home Goods Marketplace, Everyday Joy

### Mona-Lisa Prosper

Director of Futurpreneur's Black Entrepreneur Startup Program

### Solomon Egbon Iwegim

RBC Relationship Manager Business Markets

Uplifted by Speak Up for Inclusion™

## Barrier Emerging \gency for Em class Breaking A Master Creatives

Led by the creative leads of Salt XC, this immersive workshop was designed to guide attendees through the challenges and opportunities of entering the vibrant advertising industry.

The goal was to empower creatives to identify roles that resonate with their creative ambitions, discover new tools to give them an edge and redefine their skillset to align with industry needs.

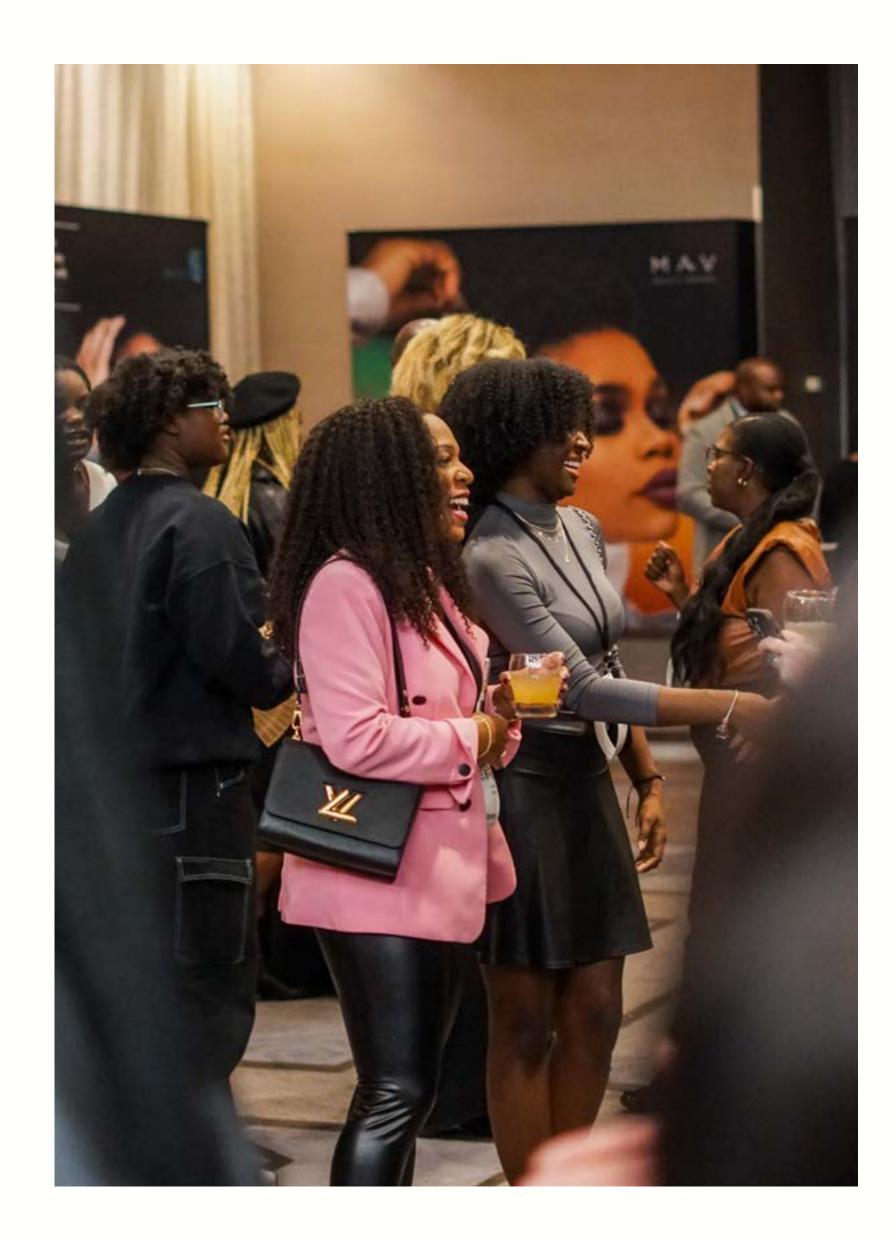
Through thoughtful annecdotes, informative advice and insightful examples of agency work, Salt XC took attendees through a self-discovery journey that is eye-opening for new and upcoming creatives in the advertizing space.

Uplifted by **SMLT** 

# blaxpo part I—kick off night

BLAXPO 2023 kicked off with a vibrant atmosphere where over hundreds of guests made up of our partners, special guests, media as well as BLAXPO+, Legacy and Corporate ticket holders gathered over canapés and drinks sponsored by Appleton. The kick off night served as an unveiling of the space and the ehibitor booths, while offering a convivial opportunity to network and create new connections. To set the tone for this year's theme, Building Legacy, spoken word artist Aliyah TruTh served a powerful spoken word while Certified Emotional Intelligence & Neuro-Life Coach, Karlyn Percil, gave a heartfelt address and land acknowledgment.

Uplifted by APPLETON ESTATE





BLAXPO had the honour of having Canada's undisputed Queen of R&B Soul Jully Black as our Keynote Speaker at this night. The legendary record activist took us through a rewith an emotional glimpse. Stories series where she cord audience through compell Love, community and emposurely felt throughout the deeper legacy was strength.

Uplifted by

Speak Up for Inclusion\*\* our Keynote Speaker at this year's kick off night. The legendary recording artist and activist took us through a rollercoaster ride with an emotional glimpse of her Songs & Stories series where she connected with the audience through compelling storytelling. Love, community and empowerement were surely felt throughout the night, while a deeper legacy was strenghten.

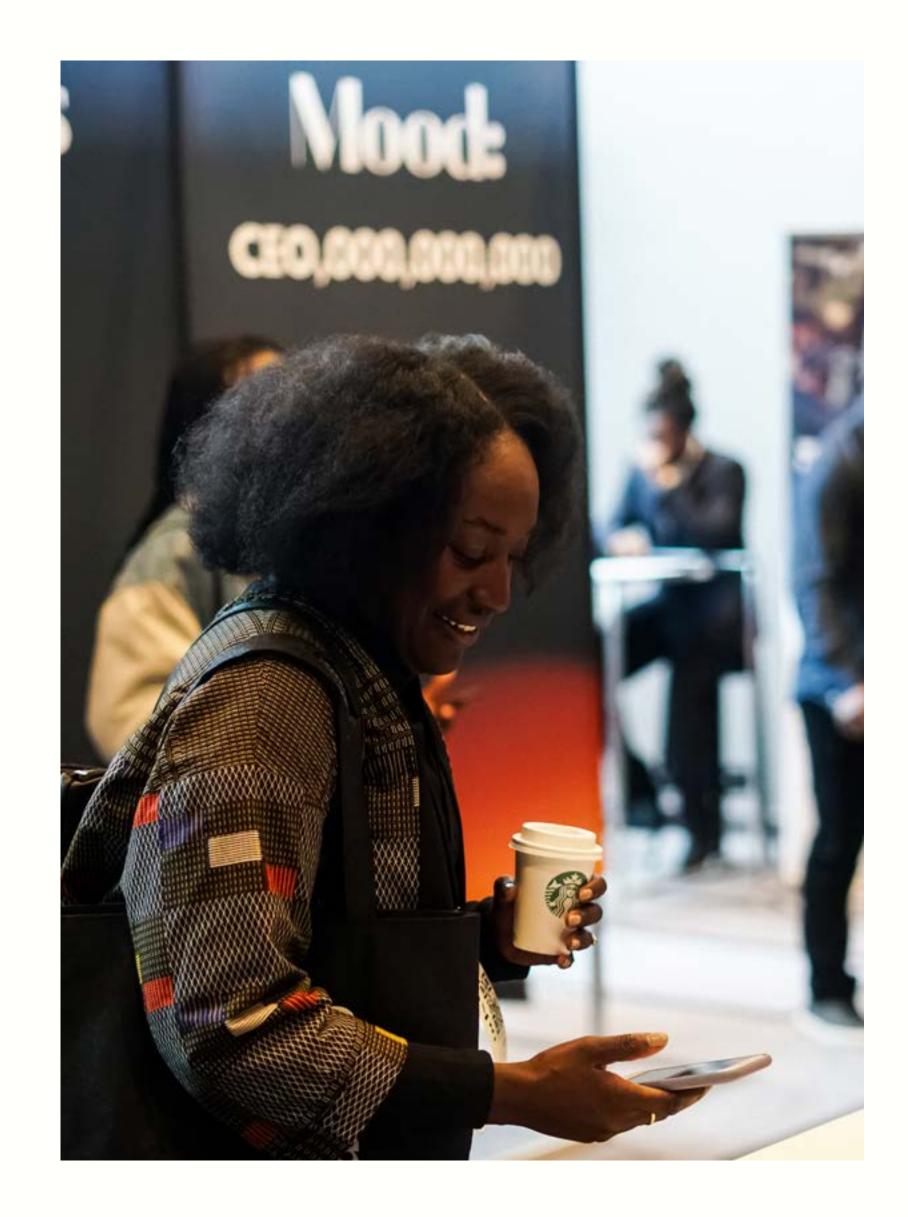






## blaxpo part II—— the main event

Charged with cutting edge programming, insightful speed networking sessions, live panel discussions and experiential brand activations - BLAXPO 2023 delivered an empowering experience for attendees and companies alike.















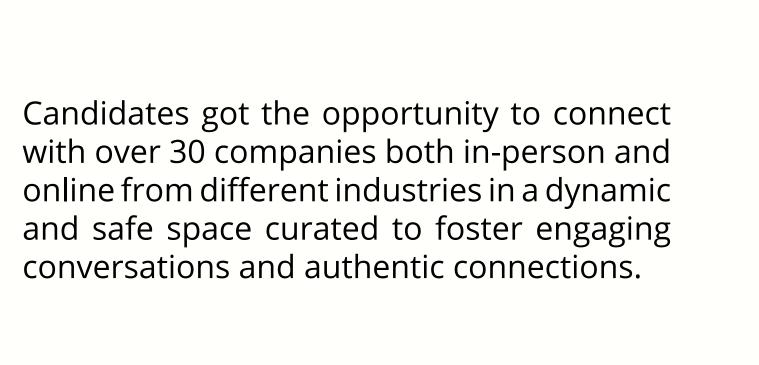




















Our 2023 Live Podcast series featured insightful conversations engaged and led by decorated top Black professionals in different industries. The theme of legacy building was prevalent and carried throughout the four episodes.



### click to listen



## Transformative Mindset: BTS with Dr. Dori Tunstall ———

Peatri Bori Tunstall Kike Ojo-Thompson

## Belonging: Trigger of quiet quitting —

Camille Dundas
Jermaine Jupiter
Lea Trotman
Leslie-Anne Lewis

### Build Your Legacy —

Tania Clarke
Christopher Gordon
Troy Crossfield
Laura Wilson-Lewis

## Connections over Competition —

Shannae Ingleton Smith Adeela Carter Stephanie Joseph Flatts Bee Quammie







BELONGING: TRIGGER OF QUIET QUITTING

TRANSFORMATIVE MINDSET: BTS W/ DR. DORI TUNSTALL

The BLAXPO Ateliers aimed at equipping entrepreneurs, and professionals with crucial tools to move their career forward. Whether it be taking their business to forward or adopting new technologies to get an edge on the market, BLAXPO attendees were able to gain insightful information from industry shakers and thought leaders.



BLACK FOUNDERS CHEAT SHEET Phil G Joseph - Founder, Rep Matters Brittany Charlton - CEO, Ohh! Foods Tefari Bailey - Founder, Hutsy

C.R.E.A.M. - CRYPTO RULES
EVERYTHING AROUND ME
Ashley Wright - Founder, The
Wright Success
Jelani Clarke - Executive Lead,
Desci World







Candidates in need of

refreshing or starting

their resume got hands-

on help by seasoned

crafting a compelling CV.

with



## Spped network sppe

Candidates got connect 1-on-1 with leaders in industry two exciting rounds of speed networking from companies like Google, Air Canada and the Globe & Mail.

## welln spod

Through safe in-person and virtual sessions, candidates had the opportunity to receive mental health counselling from BIPOC clinicians.

Uplifted by

## resun

Uplifted by **blackties** 

professionals

profes heads

Candidates had the opportunity to enhance their professional online resumes with a free headshot taken by a refined photographer.

Uplifted by **Allianz** 

narket

# Bridging

lunch & This learn roundtable discussion, hosted by BLAXPO's Nicole Antoine, aimed to shift the approach to Inclusion, Diversity, Action Equity, and advocating be integrated to fundamental mindset throughout organizations.

Uplifted by

**Alzheimer** Society

# epreneurship

The Entrepreneurship Hub provided aspiring and experienced entrepreneurs with financial advice and resources to help grow their businesses with organizations like the DMZ, Futurpreneur, and UIBE.

Uplifted by





Speak Upfor Inclusion™ Uplifted by



Candidates received onepersonalized on-one financial advice and recommendations on how to improve their financial well-being by a RBC financial expert.

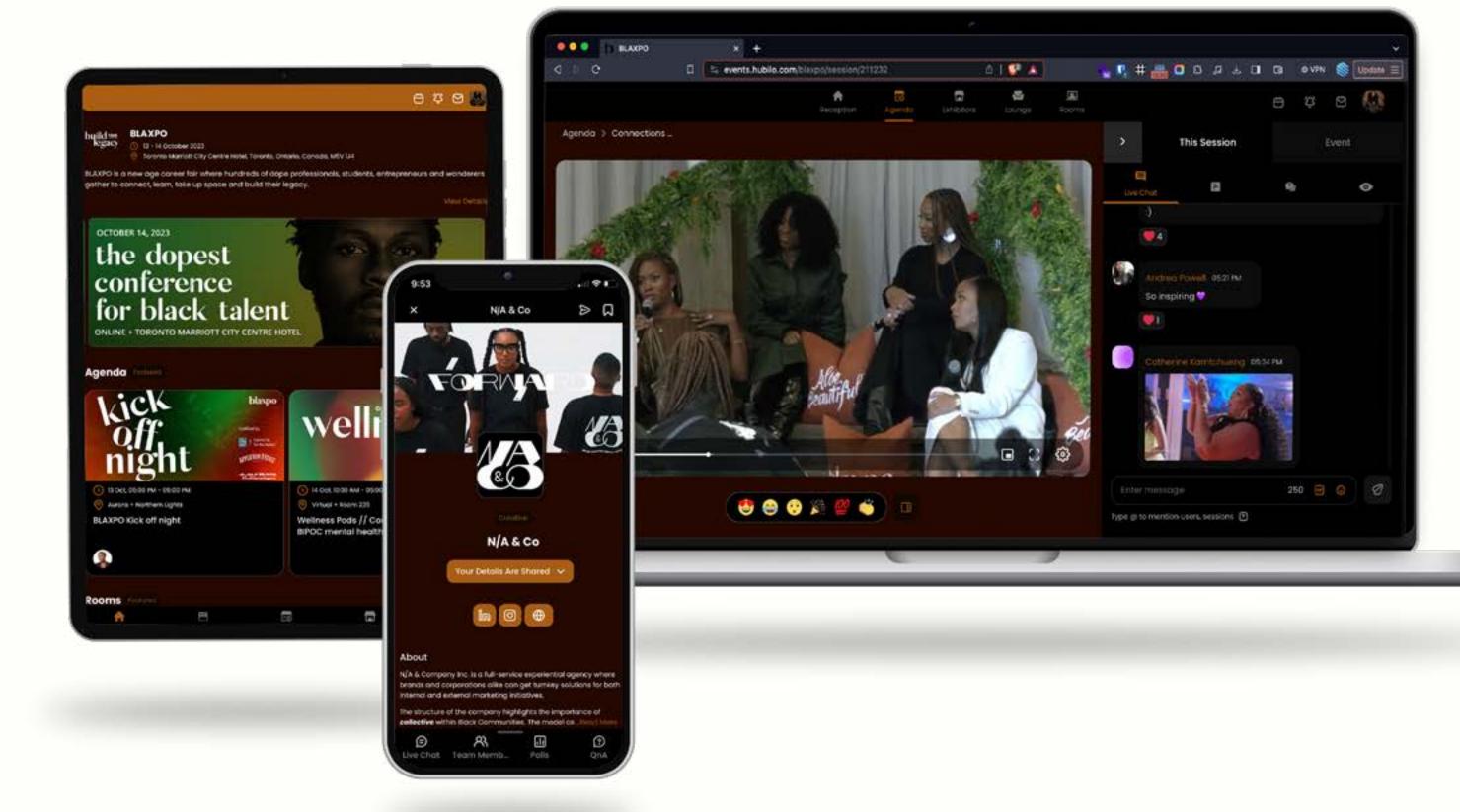
Taking it back to our BLAXPO, first very highlighted we from entrepreneurs the Black community with a booth where they got to market their brand and connected with attendees and companies alike.

Uplifted by



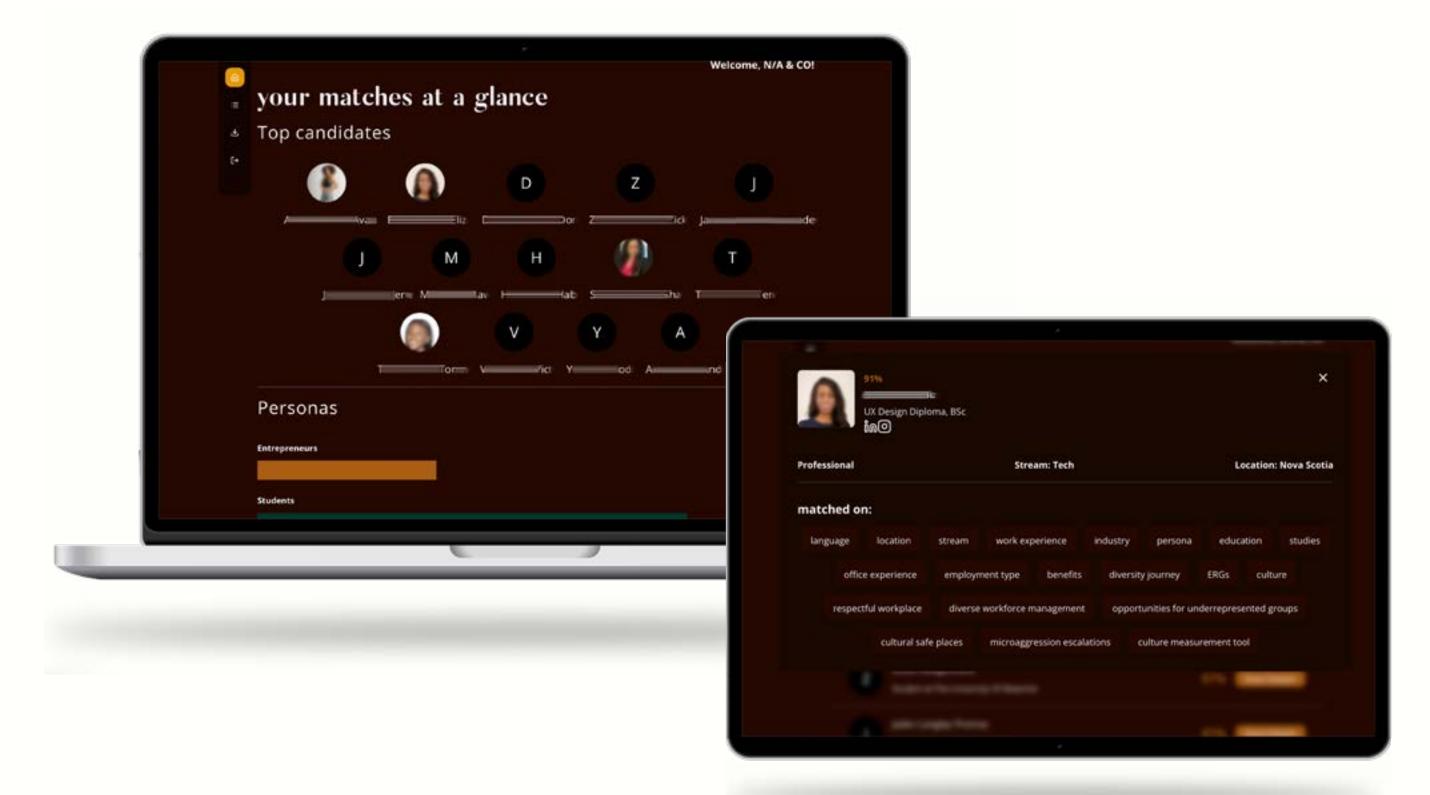
# the virtual experience

BLAXPO 2023 continued to offer access to companies and programming through our new virtual platform. Attendees were able to tune in from their desktop and the BLAXPO app available on all devices to watch our workshops, live podcast and network with candidates across Canada and connect directly with companies and other professionals.



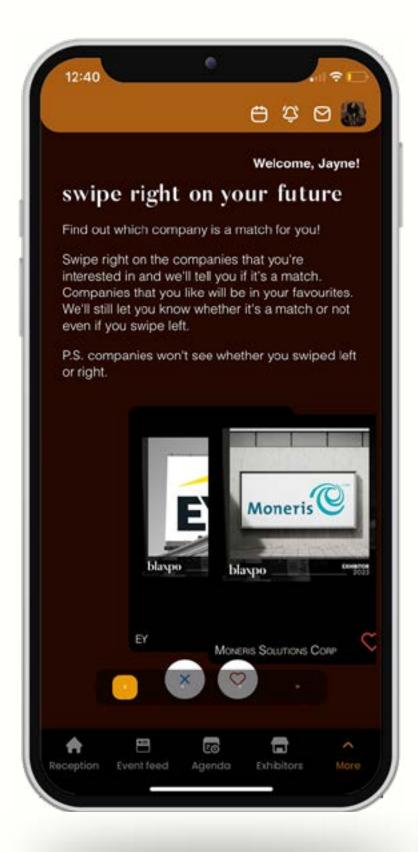
# the matching for companies

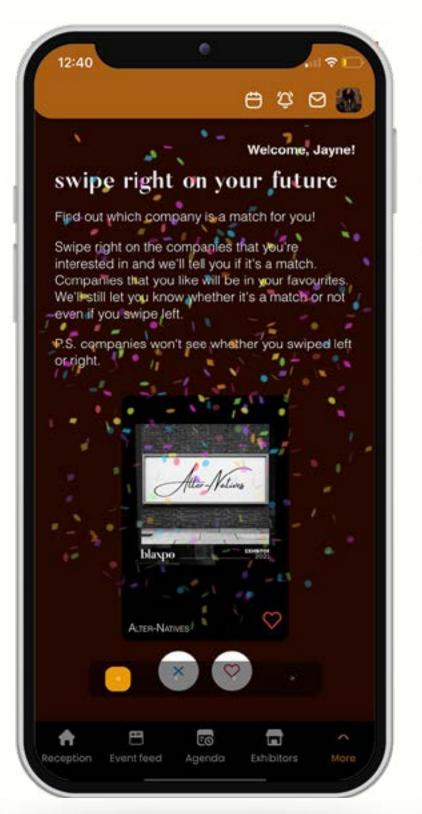
Our newly updated matching platform built upon a new set of data offered recruiting companies a general view of the attendees that match with their company based on general requirements, bottom line, workspace, industry, company culture, values and more. With a complete list of their matches with access to their LinkedIn profiles, companies have the opportunity to see beforehand who their viable matches are and how to contact them.

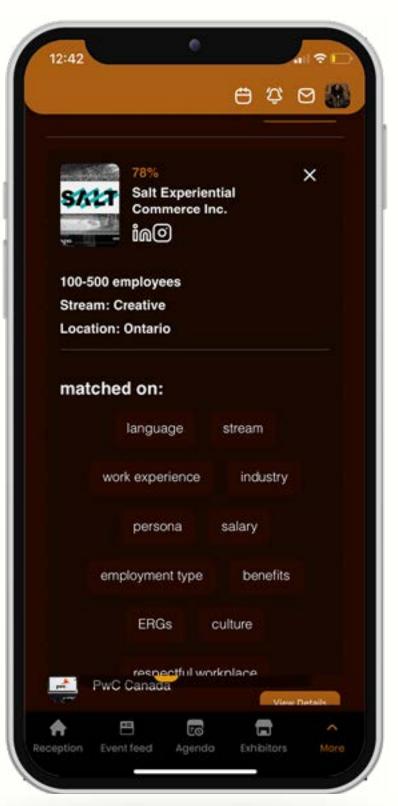


# the matching for candidates

Much like a dating app where individuals swipe left and right for someone they would like to get to know more, our candidate matching platform, directly accessible through our BLAXPO app, did the same - minus the rejections and frustrations. Our matching platform allowed attendees to see which companies were available to them, what requirements they matched on and how to contact them. The phrase "We matched!" had a much deeper meaning!









territories attendance provinces **\_\_**\_

the

numbers virtual experience

booths virtual

average spent on the experience minutes virtual

companies their with shared cards attendees business WW<l

room breakout attendees

messages exchanged attendees 

total workshops & Views live podcast

speaker profile views 

**25** 

virtual booth views

virtual ad impressions

university cohorts

the

numbers

in-person experience

sold-out 14 sessions

36 company partnerships

46 mental health sessions

65 hotel nights booked

486 virtual/hybric attendees

in-person attendees

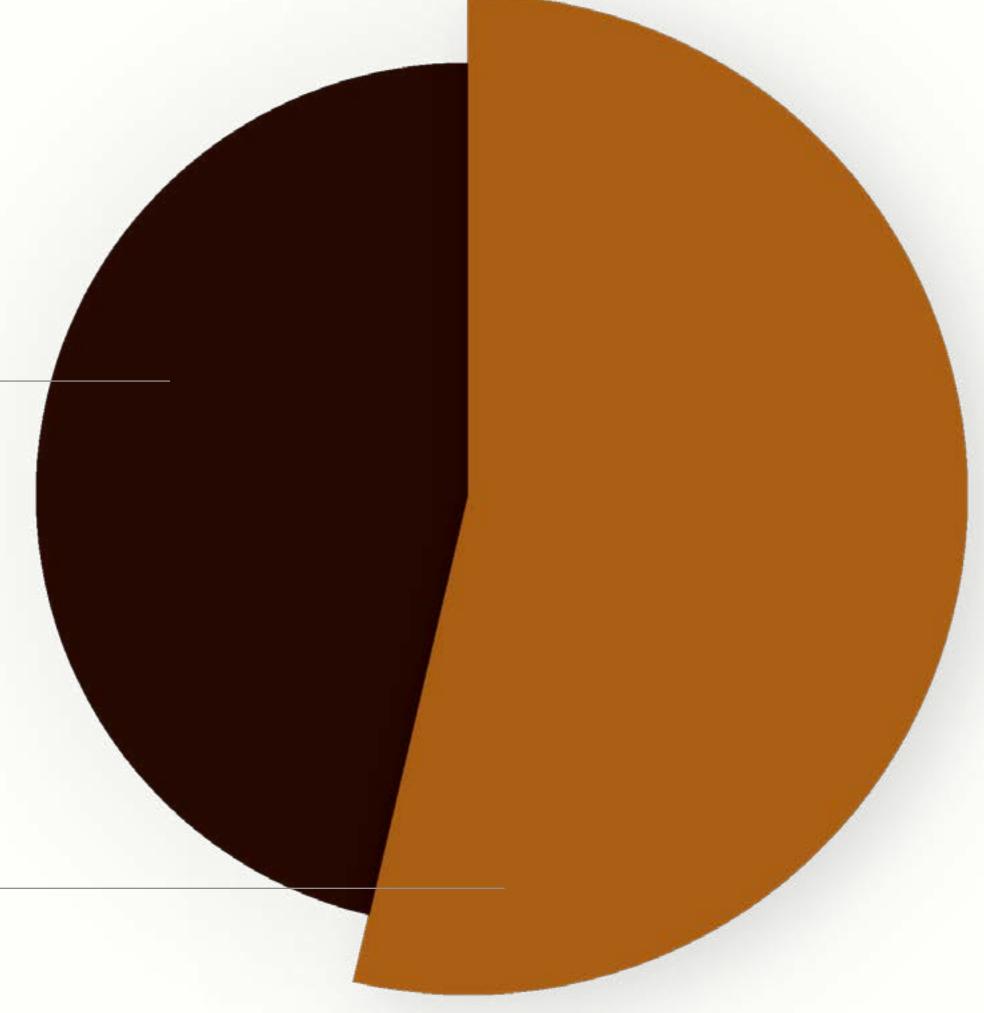
1,262 overall registrants

matches candidate company 

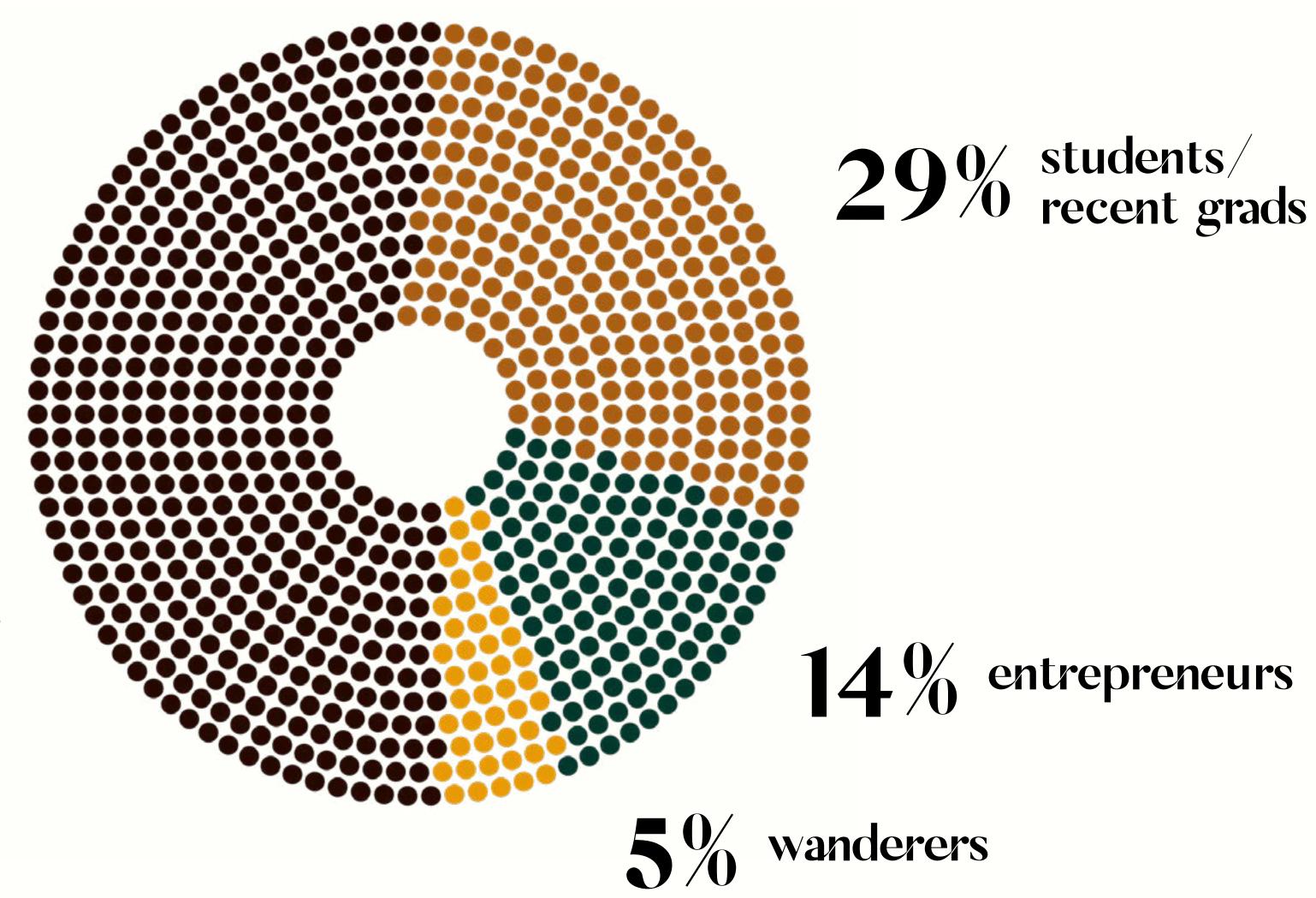
virtual v. in-person attendance

486 virtual/hybrid attendees

763 in-person attendees



# candidate personas



52% professionals

## the people behind the personas

### meet Angela

rofessional

**Title:** Writer & Onboarding Manager

Pronouns: She/Her/Hers

Identifies as: Black Province: Ontario

Career stream: Creative, Tech

**Industry:** Tech

Highest Level of Education: Bachelor's Degree

**Years of experience:** 5 - 10 years

### meet Marvin

Title: President / Civil Engineer

Pronouns: He/Him/His Identifies as: Black Province: Quebec

Career stream: Entrepreneurship

**Industry:** Operations

Highest Level of Education: Bachelor's Degree

**Years of experience:** 10+ years

## the people behind the personas

### meet Hendrix

Title: BSc Biomedical Engineering

Pronouns: He/Him/His Identifies as: Black Province: Ontario Career stream: STEAM Industry: Tech, Health

Highest Level of Education: Bachelor's Degree

**Years of experience:** 0 - 3 years

### meet Maya

Title: Account Manager
Pronouns: She/Her/Hers
Identifies as: Black

Province: Ontario

Career stream: Tech, Operations

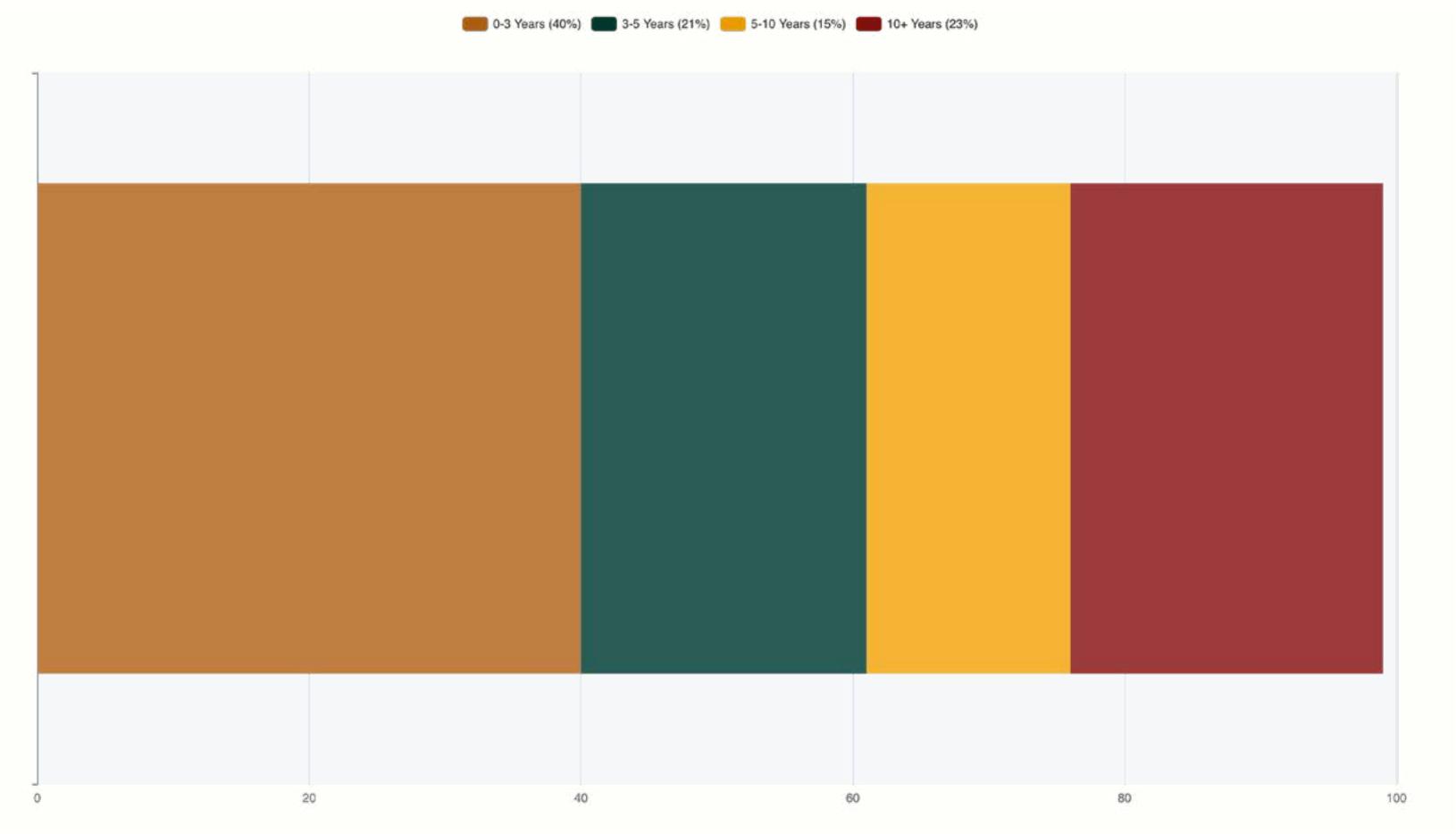
**Industry:** Creative

Highest Level of Education: Bachelor's Degree

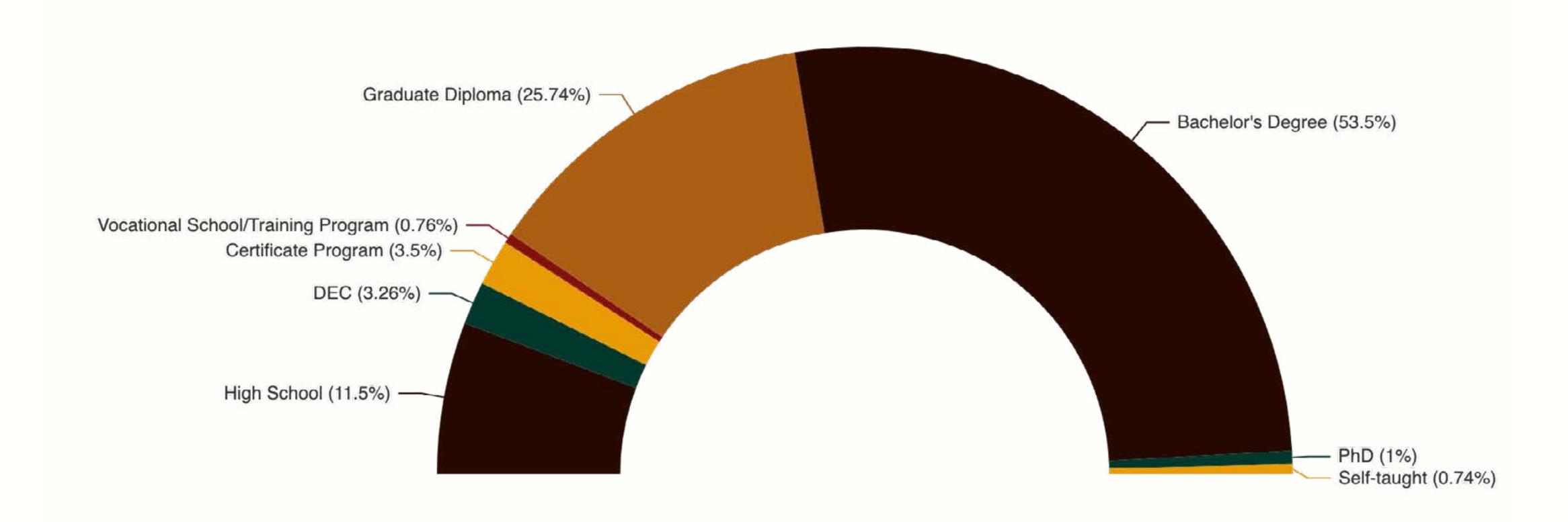
**Years of experience:** 5 - 10 years

student

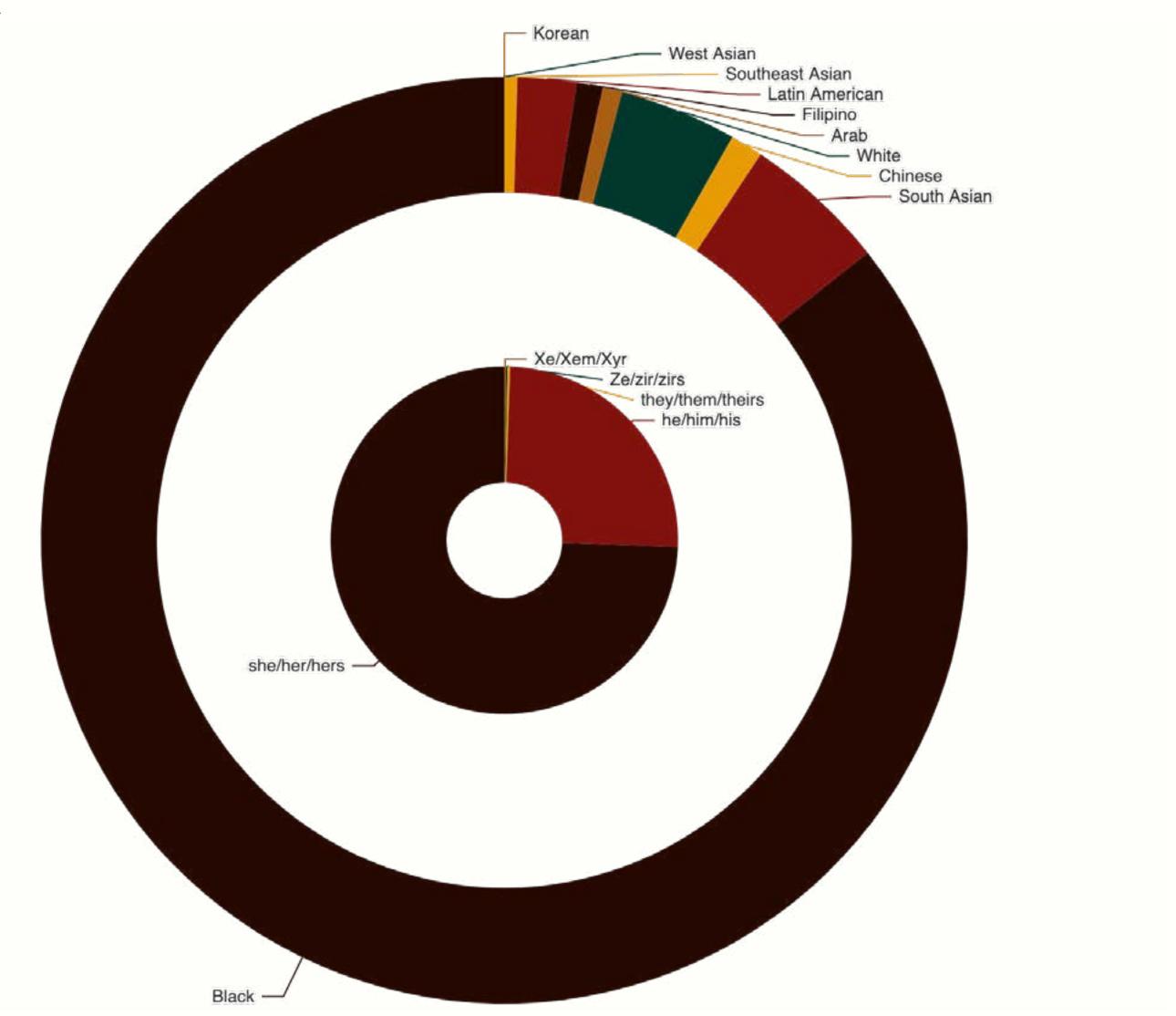
# candidate experience



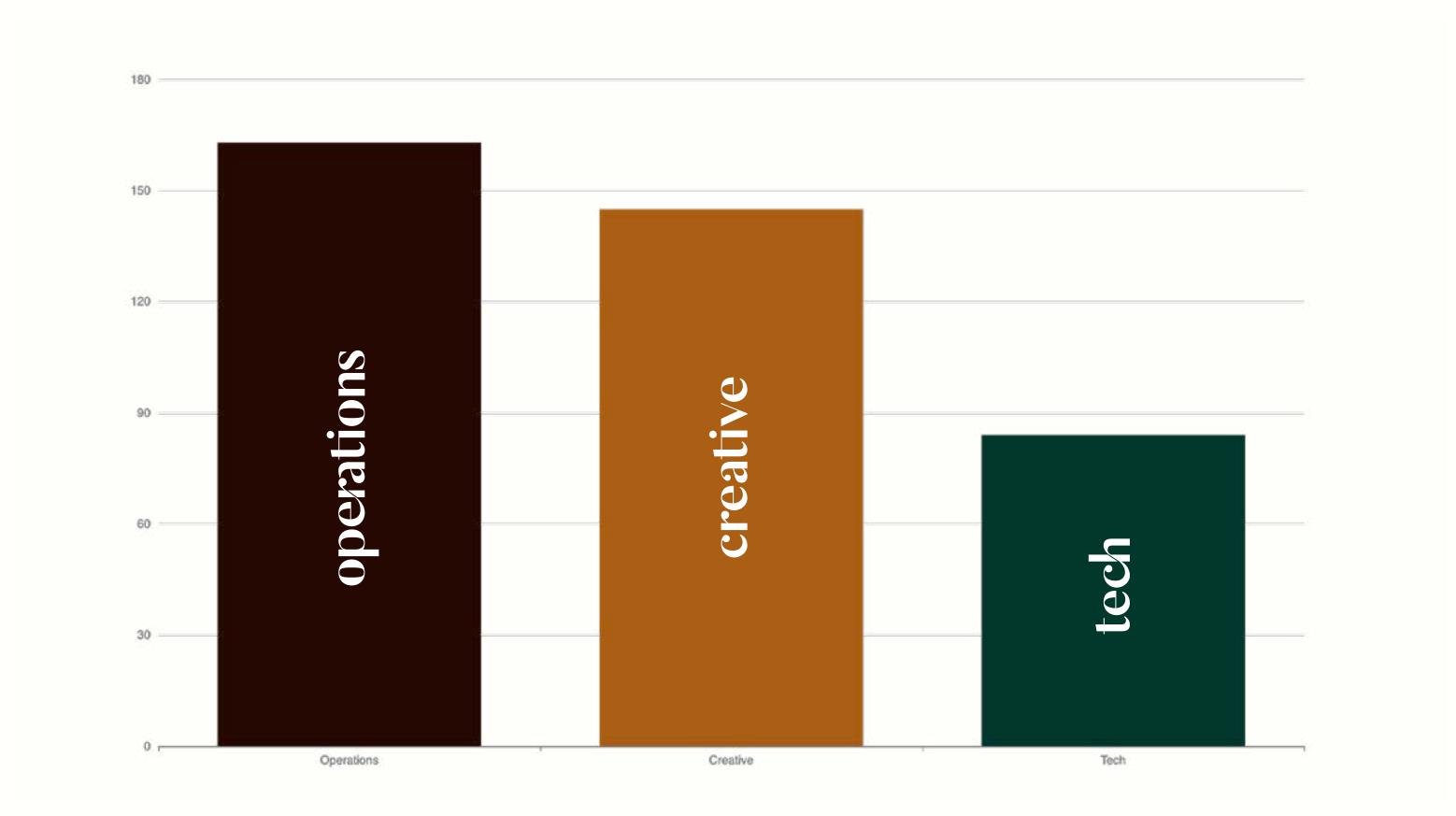
## candidate education



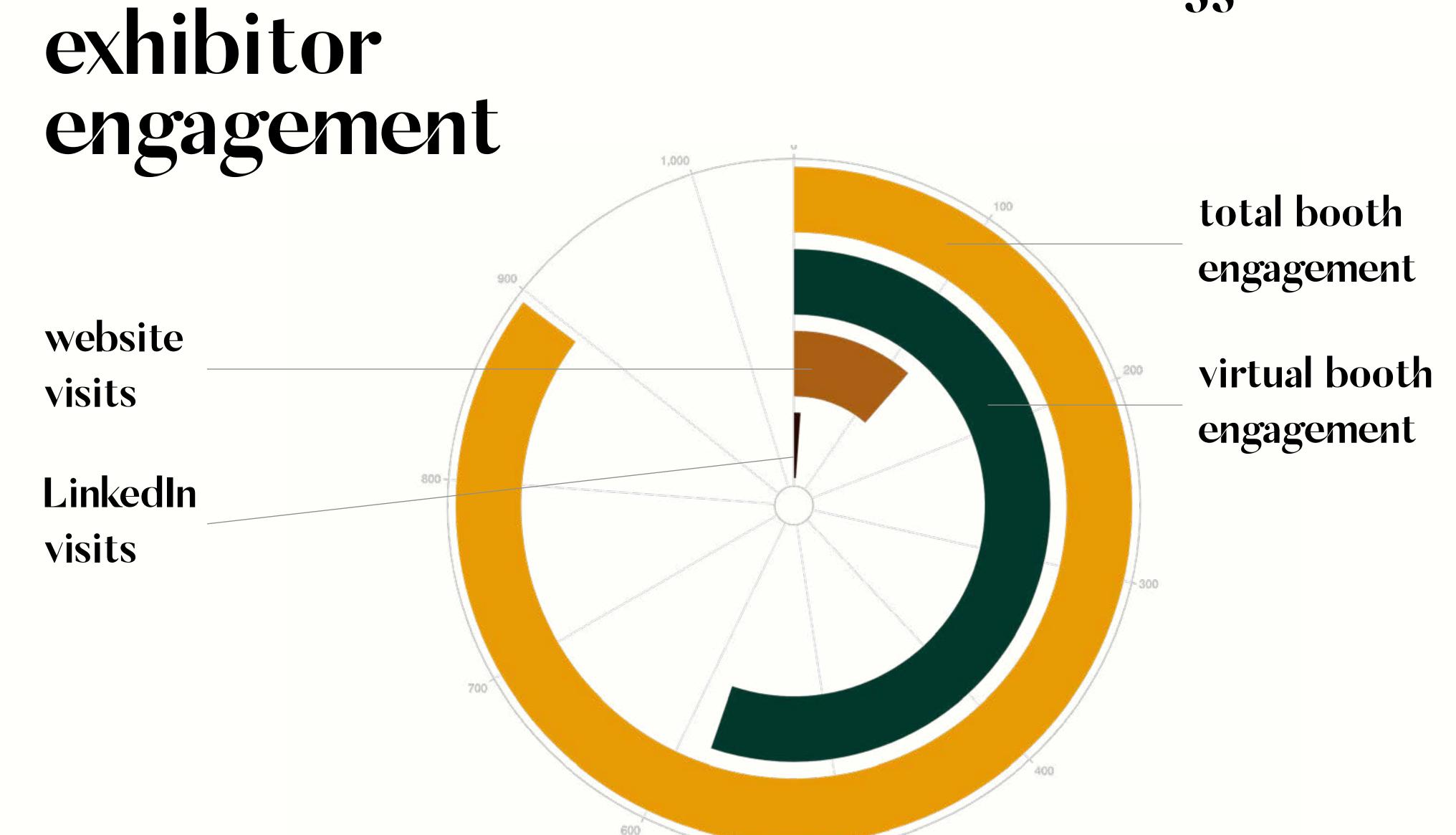
# candidate identity



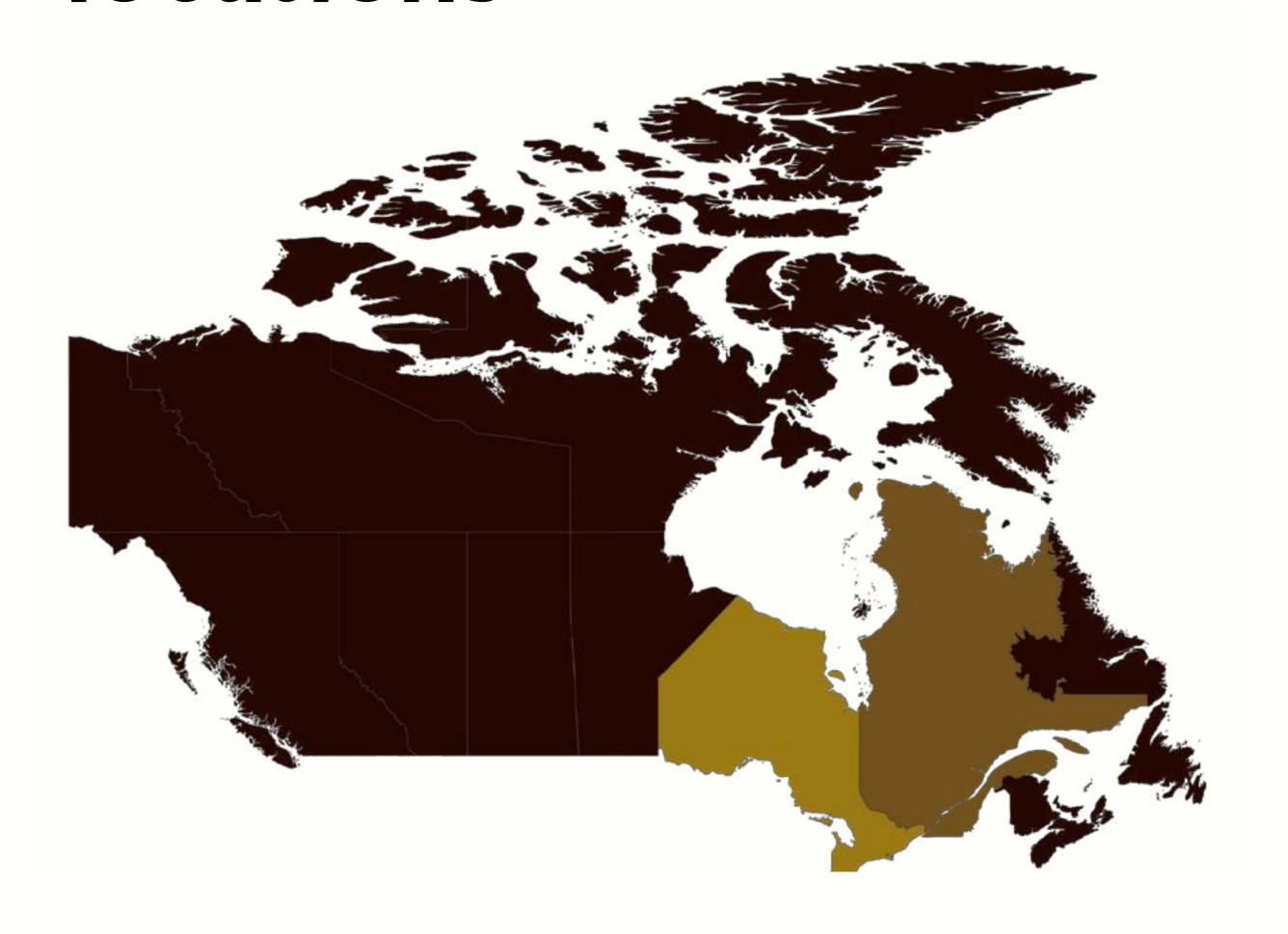
## candidate streams



SOME CANDIDATES CHOSE MORE THAN ONE STREAM.



## candidate locations



73% ontario

14% quebec

2% alberta

2% british columbia

1% nova scotia

1% northwest territories

1% saskatchewan

1% nunavut

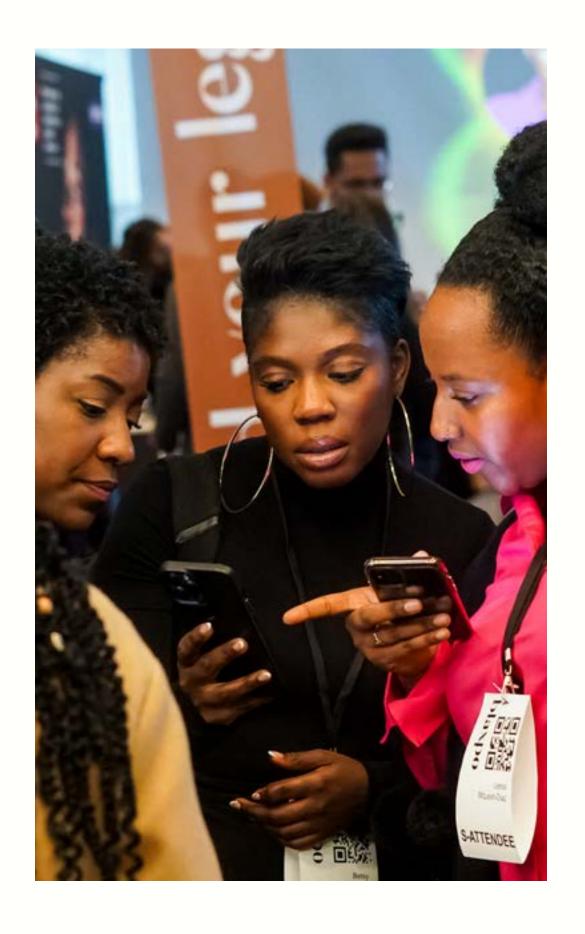
1% new brunswick

1% manitoba

1% newfoundland and labrador

1% outside canada

## marketing reach



```
1,015 newsletter subscribers*
            52% open rate
   312,000 marketing reach
1,077,000 ad impressions
  273,000 video ad views
       5,600 ad clicks
   +10,500 social follows
                    followers
                     FBG + BLAXPO COMBINED
```

### media relations









**BAY STREET BULL** 

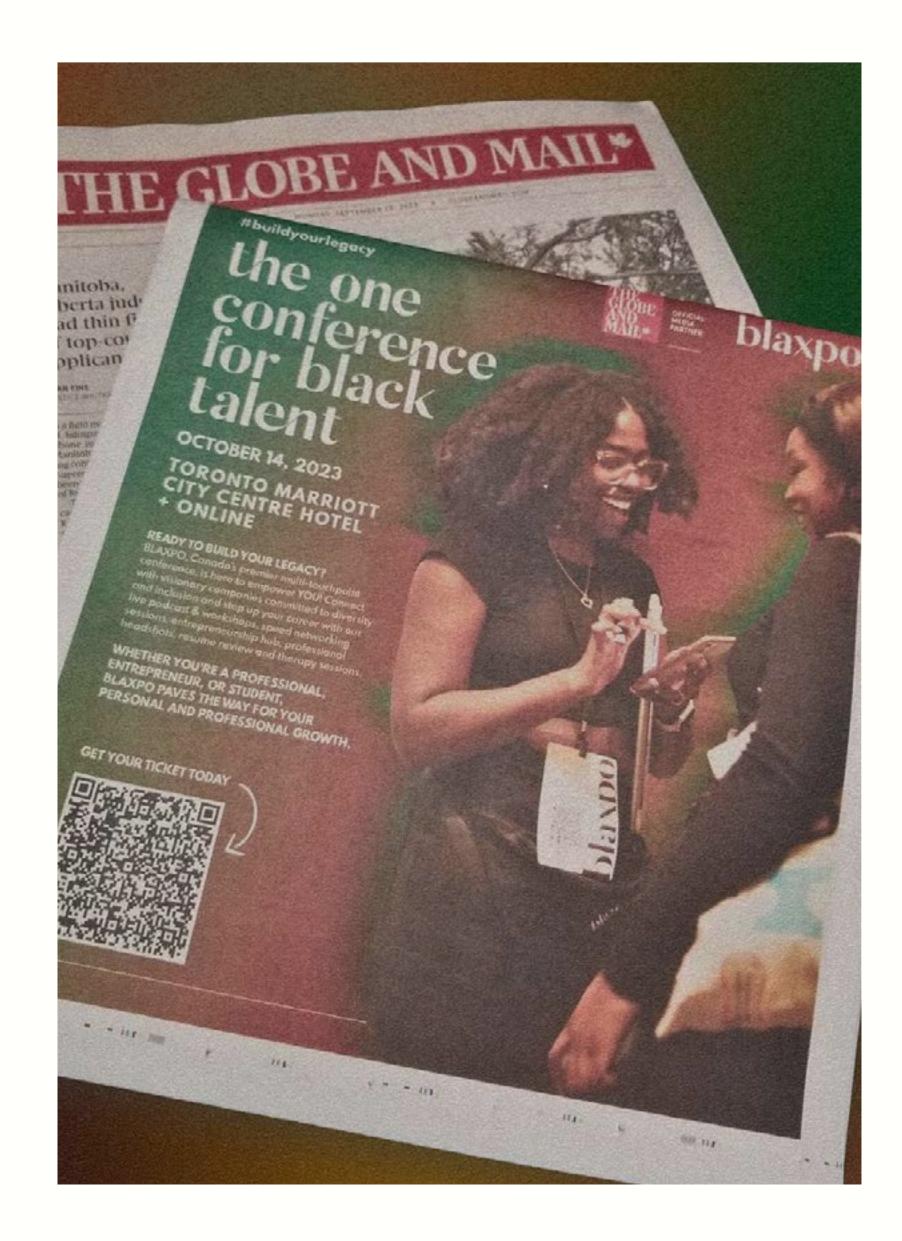








BLAXPO has been featured on numerous platforms and publications, both online and on broadcast. BLAXPO is proud to have The Globe & Mail as its Official Media Partner for 2023.



#### the stories company testimonials



Oumaima Idrissi · 1st Diversity, Equity and Inclusion Manager

Over the weekend, I had the honor of representing Air Canada at the #BLAXPO2023 event. We had engaging discussions about aviation, DEI initiatives, and various career opportunities. A big thank you to everyone who visited our booth and to Four Brown Girls for organizing such a wonderful event! Special shout-out to Ameena Youssef and Aliyah Thomas for their invaluable contributions.

Looking forward to next year!

Au cours du week-end, j'ai eu l'honneur de représenter Air Canada à l'événement #BLAXPO2023. Nous avons eu des discussions intéressantes sur l'aviation, les initiatives DEI et diverses opportunités de carrière. Un grand merci à tous ceux qui ont visité notre stand et à Four Brown Girls pour avoir organisé un événement aussi merveilleux!

#BLAXPO2023 #AirCanada



Shawn Paron · 1st Chief Operating Officer

The Alzheimer Society was at Blaxpo today!

We (Cathy Barrick (she/her/hers) and I) connected with and had engaging conversations with professionals well established in their careers and many just starting out. It was exciting to see the interest in the charitable sector.

Thank you Charlene Knights for Introducing us to the awesome team Jayne Mandat, Nicole Antoine and Noémi Dibayula! We look forward to next year! And thank you for a fantastic day! #Blaxpo



#### Jamieson Wellness Inc.

JAMIESON 30K followers 2w • 🕥

For the second consecutive year, our team took part in the BLAXPO Career Fair this past weekend!

The mission of BLAXPO, by Four Brown Girls, is centered on spotlighting Black talent in the Canadian job market.

It was an honour to stand alongside 34 companies, engaging with over 900 attendees. This event grants us access to outstanding talent from diverse backgrounds, which is a key factor in being able to reach our DE&I targets of fair representation in the workplace. We were also able to build relationships with companies who share similar goals and



#### Nikita Shankaran · 2nd Manager - National Experienced

High-energy networking and engaging conversations - is what I would call was the vibe of the #BLAXPO2023 conference this Saturday!

...

Our PwC Canada booth was bustling with students and professionals looking to learn more about our PwC culture, and how they could be a part of our #communityofsolvers! #PwCproud to represent my firm along with other wonderful colleagues at this event that turned out to be nothing short of a success!

Interested in joining our community of solvers? Check out our careers page at https://lnkd.in/gyNEyrc8

#PwCCanada #BPIN #BLAXPO2023 #fourbrowngirls #DEIB



+ Follow •••

Delmar Miller, MBA · 2nd

Marketing | Strategy & Growth | Brand Development & Integration |...

I had an incredible weekend at #Blaxpo with the BlackTies team! We were a proud sponsor and participated in the event! Witnessing the talent and ambition in our community firsthand was truly inspiring. Thank you for giving us the opportunity to help passionate individuals take their careers to the next level!

To join a community of driven, inspiring Black professionals and also level up in your career, build a network, learn, and thrive, click here # https://blacktiesapp.com/

#BlackTies #BlackExcellence #BlackProfessionals #BIPOC #Community



Andrew Fraser · 2nd

Leveraging 10+ years of experience in sports...

+ Follow

Shoutout to MLSE (Maple Leaf Sports & Entertainment Partnership) for allowing myself & crew to attend #Blaxpo. Such an incredible event geared towards networking and career development for Black Youth in Toronto. Can't wait until next year for the MLSE booth! #SportsBusiness

...



Sandra Odendahl · 1st

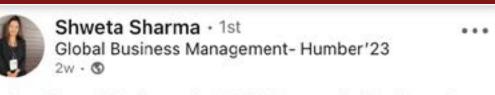
Senior Vice President & Head of Sustainability...

What a great way to spend a Saturday!! I had the pleasure of touring the BLAXPO conference last weekend in Toronto, with the incredible Nicole Antoine of Four Brown Girls marketing, producers of the event. Also ran into my colleague Jonathan McEachnie and BDC's fabulous business partners from Futurpreneur.

BLAXPO is a conference, career fair, and mini-trade show that connects Black talent in the Canadian job market to progressive companies. BLAXPO boasted great speakers, a career expo, an RBC Entrepreneurs Hub, and the buzz of high energy networking and connecting. Looking forward to next year's BLAXPO already! https://lnkd.in/dUf3PtDa

#diversity. #entrepreneurs.

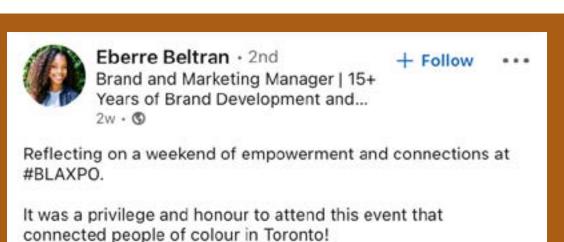
### the stories



I had an incredible time at the BLAXPO event held today at the Toronto Marriott City Centre. It was an amazing experience, and I want to express my gratitude to IGNITE for providing me with the opportunity to attend as a Humber student. The event was exceptionally well put together, and I'm truly thankful for the meaningful connections I was able to make.

Events like #BLAXPO are not only a platform for networking but also a source of inspiration and empowerment. I'm excited about the possibilities that have opened up, and I look forward to the collaborations and opportunities that lie ahead. Thank you to all the organizers and speakers for making this event so enriching.

#Blaxpo #Networking #Ignite #MeaningfulConnections #BuildyourLegacy



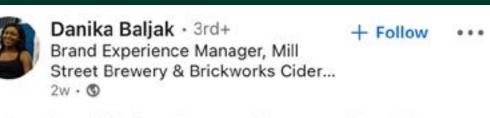
BLAXPO was the event my spirit and soul had yearned for. Being in a room filled with black excellence was nothing short of aweinspiring. It served as a powerful reminder of the importance of shattering barriers and ceilings to make space for our voices to not only be heard but validated.

Here's to building bigger bridges, breaking more boundaries, and championing inclusion!

Thanking these amazing trailblazing women for making this event memorable!

Nicole Antoine Jully Black Linda Stroude, CPA, CNAP Dori Tunstall Karlyn Percil-Mercieca

#Blackexcellence#representationmatters#Blaxpo#gratitude#Bre akingBarriers#transformstivespaces



On Saturday, Michelle A. & I were able to attend BLAXPO Conference! The day was filled with a lot of valuable sessions, connections and opportunities for us to enhance the Canadian Porter-Brown ERG at Labatt. After this conference, we're excited to close 2023 & hit 2024 running

#blaxpo2023 #buildyourlegacy

Linda Stroude, CPA, CNAP · 2... + Follow • • • •





Marie V Zamor · 1st Creative marketer | Communications | Innovati...

...

A Virtual Journey Through BLAXPO !\*

This past Saturday, I embarked on a remarkable event through the mobile app to join BLAXPO 2023. As I sat in front of my screen, I couldn't help but reminisce about the in-person BLAXPO experience last year that ignited my passion for #unity, #diversity, and #creativity.

As the driven words #buildingmylegacy, I wish to express my profound appreciation to Nicole Antoine, Jayne Mandat and her dedicated team. Despite the challenges posed by the virtual format, you managed to capture the essence of BLAXPO brilliantly.

Nicole, your leadership and vision shine through, and your team's commitment is truly inspiring. This event wouldn't be the same without you all.

I look forward to the day when we can gather in person once again, but until then, I am grateful for the opportunity to connect with the BLAXPO community virtually. Let's continue to support one another, #celebrate diversity, and champion creativity in all

Four Brown Girls #Blaxpo2023



Keep Had an amazing time today at BLAXPO 2023! It was a day filled with inspiration, networking, and empowerment.

QA Engineer

 I connected with some incredible professionals, attended insightful workshops, and left with a fresh perspective on advancing both personally and professionally.

A huge shoutout to the organizers, exhibitors, and sponsors for making this event a huge success.

Let's continue to celebrate and empower Black excellence and diversity in the workplace. Keep Looking forward to more opportunities like this in the future! 👥 📦 #BLAXPO2023 #Networking #Empowerment #CareerGrowth

For most of my educational and professional career I have generally been "the only one in the class".

Chief Financial Officer at Starlight

Children's Foundation Canada

2w . 3

Representation matters!

Today, blaxpo allowed me to experience something new and beautiful. I had an incredibly special day with my daughter. Giving her exposure to an event I wish existed at the beginning of my career over 30 years ago. An entire conference focused on highlighting Black talent in Canada. Today I was surrounded by an entire venue of people that look just like me.

Today I'm happy to say I was not the only one

#blaxpo #blackexcellence #womenleadership

#### the stories

I loved BLAXPO! Being surrounded by professionals that look like you and have similar experiential backgrounds as you is unmatched! The gems shared in every podcast and workshop will forever shape my point of view and will truly advance my work and career!

- Attendee

As a young professional who is transitioning into a new field while also considering entrepreneurship, BLAXPO gave me the affirmation I needed to take the leap and reclaim ownership over my life.

- Attendee

The passion and energy radiating from the panelists as they shared their knowledge and experience with attendees was invigorating. You can tell the organizers of Blaxpo truly believe in the impact they have and love what they do. Toronto desperately needs events like this. I can't wait to attend again next year.

- Attendee

BLAXPO gave me so much more hope that people that look like me can achieve great things — which includes me. As someone who has big dreams, the event relit the fire I had in me to do what I was called to do in this world. This experience gave me permission to dream big and to unapologetically take up space.

- Attendee



# the people

BLAXPO owes its success to the incredible folks that make up the Four Brown Girls team, our Advisory Council who supported us throughout the whole process, all of our volunteers and our family and friends who selflessly helped us further our mission.



## the people

#### the team

**Nicole Antoine** 

**CEO & Architect** 

Ariane Ojo

CFO

Jayne Mandat
Executive Director

Faël François

**Art Director** 

Strategy & visuals

Na & Co

Social Media

the businesses

The Why Not Agency

#### the advisory council

Bernadette Jean
Logistics & Operations

Charlene Knights
Nonprofit Governance &
Leadership

Tamraa Greenidge-Straker
Marketing Strategist

Tamara Alleyne
Sales & Partnership
Associate

Kwahu & Cayes
Software&Technology

**Tania Clarke** Strategic Partnerships Mona-Lisa Prosper Legal & Regulatory Expertise Noémi Dibayula
Account Manager

Ségolène Dibayula
Account Manager

Toutshai Solutions
Tech support

Nadine Brown
Marketing, Media &
Communication

Francis Amankrah
Technology & Privacy

Zaria Nesfield
Outreach and Un

Zaria Nesfield
Outreach and University Liaison
Administrator
Cam Litchmore
Student Outreach
Coordinator

That Good Co.

Katrina Nurse
Outreach Strategy

**Tania Clarke**Outreach & Partnerships

Nina Ghassemi
Event Stylist

Danny Wu
Graphic Designer

special thanks

Andrea Nicholls
Accounting Audit

Camille Stewart
Customer Experience

**Simone Noble**Bookkeeper & Volunteer Director

Natasha Jack Operations Manager Shanice Rose Steven Straker All of our volunteers

## blaxpo futures

In the spirit of building legacy, BLAXPO teamed up with Montreal-based non-profit organization, the Cote-des-Neiges Black Community Association (CDNBCA) to support young entrepreneurs through our BLAXPO Futures program. Our oneday camp hosted at EY's offices taught kids 8-11 years old the basics of entrepreneurship, branding and coding.

With the generous support of Timberland, BLAXPO gifted backpacks to 50 children from CDNBCA.









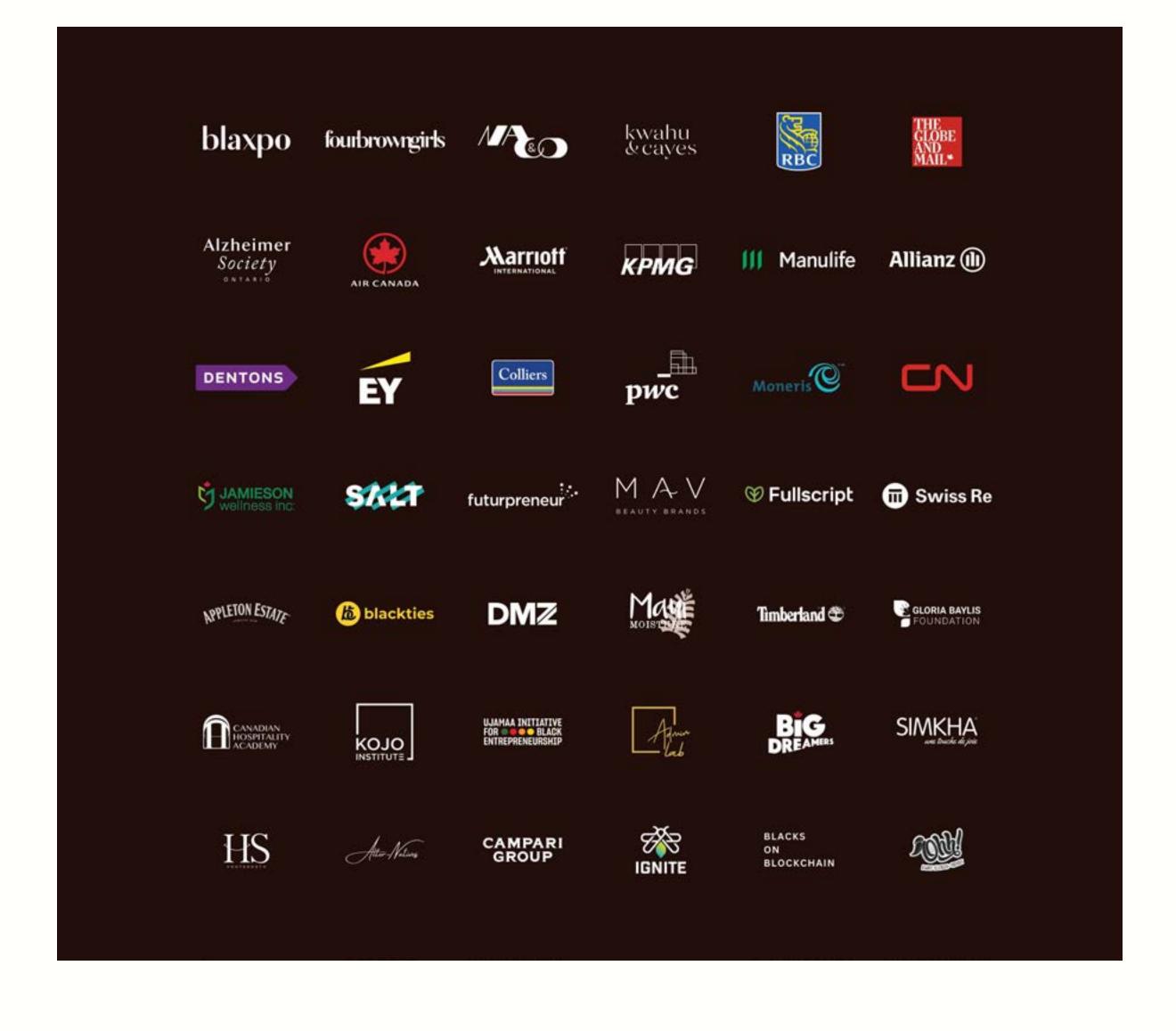








#### thank you to our partners for a powerful journey









#### the bibliography

blaxpo recap video ——

fbg linkedin

fbg instagram

blaxpo press page ——

fbg tiktok – fbg youtube

fbg website — fbg facebook

blaxpo instagram

# fourbrowngirls